WHAT YOUR ORGANIZATION NEEDS TO KNOW ABOUT INSURANCE & RISK MANAGEMENT:

A SERIES OF WEBINARS DESIGNED TO HELP YOU PROTECT YOUR NONPROFIT

Join us for a four-part series on the steps your organization can take to identify the risks it faces from its operations and how to financially protect itself from those risks

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WHAT YOUR ORGANIZATION NEEDS TO KNOW ABOUT INSURANCE & RISK MANAGEMENT

A SERIES OF FOUR WEBINARS

As a nonprofit, you engage in many different activities. Your organization may own property, employ staff, engage volunteers, provide services to the community in need, publicize your efforts through written materials, speeches and the Internet, and raise donations from the public. Each of these activities involves risks to your organization that could be financially devastating unless they are recognized, mitigated, and if necessary, insured against.

Risk management is the process by which you identify potential risks from your activities, take steps to prevent any potential risks from materializing, and insuring against any financial claims made against your organization.

This series of webinars will help you get a better understanding of insurance and risk management. It will discuss the basics about different types of insurance coverage, and provisions commonly found in insurance policies. It will also discuss what you need to know when buying insurance, how to read your insurance policies to know what they cover, and how to handle an insurance claim when it arises. It will also focus on helping your organization think about risk management and what steps you can take to begin developing a risk management program.

The sessions will be led by experienced practitioners in the insurance field, including leading attorneys that represent policy holders in disputes with their insurance carriers, insurance brokers and senior claims management professionals.

This course is designed for board members, executive directors, chief administrative officers and other nonprofit staff and volunteers responsible for risk management and insurance purchasing.

To register, click here: https://www1.gotomeeting.com/register/992880848. If you have any questions, please contact Lauren Paley at: lpaley@dcbar.org
Schedule of Webinars

Each webinar will start at 12 noon Eastern Time and last 60 minutes.

November 17, 2010 - Understanding Insurance. This webinar will review the nuts and bolts of insurance. It will describe in detail what the different types of insurance policies, such as property and general liability insurance, cover and introduce certain specialized types of insurance that may be appropriate for nonprofits to consider purchasing. It will describe in detail what common types of insurance policies usually insure against, and how to review your individual insurance policies to understand what they cover.

Presenters:  Helen K. Michael, Partner, Kilpatrick Stockton
David L. Cox, Counsel, Kilpatrick Stockton

December 15, 2010 - Buying Insurance. This webinar will give you a guide to who’s who in an insurance transaction—what role does your insurance broker play and what is the role of the insurance carrier. It will also discuss how insurance companies typically determine what to charge for an insurance policy—including such factors as the nonprofit’s loss ratio, its line of business and the size of its operations. The webinar will also focus on coverage that is often difficult to obtain, such as for environmental claims, mold, sexual abuse and other areas.

Presenters:  Barry J. Fleishman, Partner, Kilpatrick Stockton
Jeffrey M. Lenser, Partner, Kilpatrick Stockton
Monica A. Brecka, Director, Excess Casualty Brokerage, AON Insurance

January 12, 2011 – Filing an Insurance Claim. This webinar will discuss what to do if your organization experiences a loss, such as a fire, an accident on your premises, an employee filing a discrimination claim or other serious incident. It will review the claims procedures used by major insurance carriers, and what steps your nonprofit should take in order to maximize the likelihood that the insurance company pays any valid claims to the fullest extent required under the policy.

Presenters:  Carl A. Salisbury, Partner, Kilpatrick Stockton
Erica J. Dominitz, Partner, Kilpatrick Stockton
Tecla A. Pinto, Senior VP & Regional Claims Director, Wells Fargo Insurance

February 16, 2011 – Loss Prevention and Mitigation. This webinar will discuss the basics of loss prevention and mitigation. It will help you identify what risks your organization faces as it carries out its mission. It will also discuss ways that your organization can mitigate the risks so as to avoid accidents and other claims against your organization, including conducting a risk assessment. It will also discuss ways to mitigate your losses once an accident or other claim actually occurs.

Presenters:  Jennifer Rasile Everitt, Counsel, Kilpatrick Stockton
Margaret L. Ackerley, Senior VP & General Counsel, World Wildlife Fund

Regina M. Hopkins will act as moderator of each session
Speaker Bios

**Margaret L. Ackerley** is the Senior Vice President & General Counsel of the World Wildlife Fund. Margaret provides direct oversight of WWF’s legal, risk management, internal audit, safety and security and Board relations departments, providing day-to-day counsel on all legal and governance issues. Her areas of expertise include nonprofit regulatory compliance, corporate governance, contracts, litigation, employment, tax, trusts and estates, fundraising, political activity, insurance, intellectual property and technology. Prior to joining WWF in 1999, Margaret practiced law at Wilmer, Cutler & Pickering in Washington, D.C. While in private practice, she provided counsel to numerous Fortune 500 and non-profit clients, and was recognized with the firm’s first pro bono publico services award. Earlier in her career, she was a public finance analyst for the First Boston Corporation. Margaret graduated summa cum laude from Harvard College and received her law degree from Yale Law School.

**Monica A. Brecker** is a director of Excess Casualty Brokerage at AON, one of the largest insurance brokers in the world. Monica has been working in the commercial insurance industry for over 30 years and with AON over 20 years. Monica began her career representing carriers in claims matters, with a focus in product liability. Monica then began to work for AON insurance helping clients with purchasing insurance to meet their needs. Monica became known as a specialist in obtaining liability insurance for Fortune 500 clients as well as assisting them with risk transfer and risk financing. Monica also received an MBA from Loyola University of Maryland.

**David L. Cox** is counsel at Kilpatrick Stockton. He focuses his practice on insurance coverage and complex commercial litigation issues. He has experience representing corporate policyholders in connection with civil actions, arbitrations, mediations, and negotiations involving a wide range of commercial insurance and reinsurance issues including insurance company bad faith and coverage for asbestos, bodily injury disputes, environmental liabilities, catastrophic property losses, copyright infringement, construction defects, theft, directors’ and officers’ liability, professional malpractice, property damage and business interruption. Mr. Cox has been a regular commentator for *Mealey’s Litigation Report*. He has also committed many hours to representation of pro bono clients.

**Erica J. Dominitz** is a partner with Kilpatrick Stockton. She focuses her practice on insurance coverage issues. She has experience representing corporate policyholders in insurance coverage matters, both in negotiations with insurance companies and in litigation at the trial and appellate levels in federal and state courts. Erica has represented corporate policyholders in a wide range of matters, including disputes concerning coverage for property damage and business interruption losses resulting from hurricanes, terrorist attacks, fires, explosions, and other events, and for liability arising from alleged environmental harm and directors’ and officers’ activities. She also serves on the Board of Directors of the Washington Lawyers’ Committee for Civil Rights and Urban Affairs, and co-chairs the Employment Practices Liability Insurance Subcommittee, ABA Insurance Coverage Litigation Committee.

**Jennifer Rasile Everitt** serves as counsel at Kilpatrick Stockton. She focuses her practice primarily on representing corporate policyholders in insurance coverage matters. She has represented corporate policyholders in connection with civil actions and arbitrations involving a wide range of commercial insurance and reinsurance issues, including bodily injury liabilities, environmental liabilities, directors and officers and fiduciary liabilities, and catastrophic property losses. Jennifer also has experience representing clients in complex commercial litigation, employment disputes, consumer complaints, and franchise disputes in state and federal courts. She volunteers at the D.C. Bar's Landlord Tenant Resource Center.
Barry J. Fleishman is a partner with the law firm of Kilpatrick Stockton. He focuses his practice on complex policyholder insurance coverage and products liability issues. His primary focus is on representing corporate policyholders seeking to secure insurance coverage for liability and loss arising out of property damage, bodily injury, personal injury, and alleged wrongful acts of directors and officers. Barry also has extensive experience representing clients with complex property and business interruption losses, losses from natural disasters, including major hurricane and cyclone-related losses, plant fires and explosions, and losses from mold and moisture. He was recognized in The Best Lawyers in America® for Insurance Law in 2011.

Regina M. Hopkins is the Assistant Director of the D.C. Bar Pro Bono Program and is responsible for the Community Economic Development Project. Regina worked for nine years as a tax associate in New York City. She then joined Habitat for Humanity International, serving as general counsel from 1993 to 2005. Regina joined the D.C. Bar Pro Bono Program in January 2006. During that time, the CED Project has won the 2008 Frederick B. Abramson Award for Service to the Bar and the Small Business Initiative of the Year Award from the Washington, D.C. Economic Partnership & the Government of the District of Columbia, Office of the Deputy Mayor for Planning & Economic Development. Regina serves on the Board of Directors of the Center for Nonprofit Advancement in Washington D.C.

Jeffrey M. Lenser is a partner with Kilpatrick Stockton. Jeffrey concentrates his practice on commercial litigation, particularly insurance coverage. He has extensive experience representing policyholders in insurance recovery matters in federal and state courts across the country. By employing alternative dispute resolution as part of a comprehensive litigation strategy, he has recovered hundreds of millions of dollars in insurance proceeds for his clients. He has obtained insurance coverage for clients in several areas, including environmental, bodily injury, product liability, errors and omissions, and directors and officers.

Helen K. Michael is a partner with Kilpatrick Stockton. She concentrates her practice in complex commercial litigation, with an emphasis on the insurance coverage, products liability and antitrust fields. Helen’s extensive insurance coverage practice has involved high-stakes disputes in a wide variety of areas, including products liability and environmental claims, advertising liability, construction defect claims, directors and officers liability, and errors and omissions liability. Helen has lectured and written on a variety of subjects relating to insurance recovery litigation, and class action litigation practice.

Tecla A. Pinto is a Senior Vice President and Regional Claim Director for Wells Fargo Insurance, one of the largest insurance brokers in the U.S. Prior to joining Wells Fargo in 1995, Tecla served as a Major Case Manager for more than one major insurance carrier. She was a panel arbitrator with Arbitration Forums, Inc. and actively involved with various Alternative Dispute Resolution Forums. Tecla manages a department of claim professionals that guide clients through the claim process. She is actively involved in coverage analysis, monitoring good faith handling, litigation management, settlement negotiations and providing claim intelligence to clients. Tecla has been invited to sit on the Claim Advisory Boards of Chubb Ins. Group and is Co-Chair of the AIG Claim Advisory Board.

Carl A. Salisbury is a partner in the New York offices of Kilpatrick Stockton. Carl has more than 20 years of experience in the litigation and trial of complex commercial disputes. In insurance coverage cases in which Carl has served as counsel for policyholders, they have recovered approximately one half billion dollars. He was listed in The Best Lawyers in America® for Insurance Law in 2011. Carl is AV® rated by Martindale-Hubbell. Carl also serves on the Board of Directors of the Westfield Area YMCA.